

Director/Senior Director, Research and Analysis

Bullpen Strategy Group (BSG) is an insights-focused public affairs firm that applies our experience and expertise in in-depth analysis, strategy, public affairs, and project management to help clients anticipate and manage risk.

BSG's partners have spent years working in the bullpen on high-stakes political campaigns and policy fights – at the center of the action where strategy, communications, and research merge. We've worked on some of the most high-profile political, corporate, and public policy challenges of the past decade.

Today, BSG brings that same collaborative, all-hands approach we honed in the bullpen to help clients address their issues areas by developing comprehensive programs that leverage an established network of experts who can help meet their objectives.

We're seeking a new member for our Research and Analysis team who has experience in political, legislative, or public policy research, has a natural curiosity to dive deep into complex issues, and can take a creative approach to research that meets the unique needs of our clients.

Qualifications:

The successful candidate will thrive in a dynamic, fast-paced environment; be creative, innovative, and always willing to learn; and demonstrate the ability to think outside the box. Candidates must have a proven track record of managing multiple projects simultaneously and possess superior written and verbal communications skills. The position requires a high energy level and flexibility with work hours.

In particular, the ideal candidate will be an experienced investigative researcher with the ability to identify conflicts of interest, analyze finance reports, and map relationships among individuals and organizations. Our Senior Directors and Directors must have the ability to analyze and distill documents such as financial statements, tax information, and business and legal filings. The candidate will also be familiar with state and federal regulatory bodies and actions.

Key Areas of Responsibility:

- Compile, analyze, and package research and related material to pinpoint high-impact information pertinent to clients' objectives.
- Track client-specific issues by surveying the policy, political, and media landscape, and identify key players, actions, and outcomes.
- Provide strategic guidance to clients on how best to utilize the research and analysis.
- Work with the BSG team to create content that can be used in rapid response and communications efforts across various platforms.

Requirements:

- A minimum of an undergraduate degree is required. Majors in political science, economics, and public policy are especially encouraged to apply.
- 2 to 5 years of relevant professional experience is required, either on Capitol Hill, political campaigns, at think tanks, trade associations, lobbying or public affairs firms, or similar entities.

- Strong analytical skills and the ability to distill research on complex issues into thoughtful and impactful points and arguments.
- Proficiency in online research tools such as LexisNexis and state and federal lobbying and campaign finance databases is required. Familiarity with regulatory bodies, as well as financial databases such as the SEC, FEC, and Guidestar is preferred.